

AIC-AMTZ Medi Valley Incubation Council & Bio Valley Incubation Council

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Addendum-#1

**Amendments to original RFP dated 11.06.2019 Based on pre-bid meeting discussions
held on 21.06.2019**

RFP for Limited Tender for Maintenance, Operation and Services Outsourcing of Mounting
Electronic Surface Mount Device Components on PCB's and inspection Facility

S. No.	Reference Clause in RFP	Existing Provision	Amended Terms/Remarks
1	1.1.2 of Page 2	Only manufacturers in the AMTZ industrial zone, who have set up their facility or moving in for manufacture and have a ready built up area, or who can commit a ready built up area within a period of 90 days, shall be considered for this bid.	<p>Only manufacturers in the AMTZ industrial zone who have set up their facility or moving in for manufacture and have a ready built up area, or who can commit a ready built up area within a period of 90 days, shall be considered for this bid.</p> <p>However, the manufacturing unit which is proposing to bid should have the following eligibility by itself or through its subsidiaries or its affiliate companies, as the case maybe:</p> <ul style="list-style-type: none">i) Electronic manufacturing experience as specified in eligibility criteria, andii) Minimum turnover, as specified in the financial eligibility <p><i>“Affiliate” in the above context shall mean, an entity that directly or indirectly through one or more intermediaries, controls the manufacturer (within the Andhra Pradesh Medtech Zone) or is</i></p>

			controlled by the manufacturer (within the Andhra Pradesh Medtech Zone), in each case where the term “control” means possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of an entity, whether through ownership of voting securities, by contract interest or otherwise.(see explanation in footnote below)
2	1.1.4 (a) of Page 3	The bidder quoting the least bid price for the project cost and willing to share a revenue from its operations of at least 20% on monthly basis (as indicated elsewhere in this bid document) shall only be considered for selection	The bidder quoting the least bid price for the project cost and willing to share revenue from its operations of at least 20% on a monthly basis for a minimum period of 60 months from start of operations.
3	1.1.4 (b) of Page 3	AMTZ commitment for the above project cost shall be limited to a maximum of INR 2,50,00,000 Rupees (Two Crores Fifty Lakhs Rupees) towards Plant & Machinery or 100% of the P&M, whichever is lower.	AMTZ commitment for the above project cost shall be limited to a maximum of INR 2,50,00,000 Rupees (Two Crores Fifty Lakhs Rupees) towards Plant & Machinery or 100% of the P&M, whichever is lower, exclusive of all applicable Taxes/Duties
4	1.1.4 (c) of Page 3	For the Project, the bidder should be able to prove that he has adequate space available within the Zone for setting up this facility (The Manufacturer should have a RCC space/Clean Room facility in manufacturing plant with in the AMTZ premises). Manufacturers who are desirous of acquiring additional space from AMTZ can also bid, subject to such availability of space in the Zone for immediate possession (a minimum of 1500	For the Project, the bidder should be able to prove that he has adequate space available within the Zone for setting up this facility. Bidders who are desirous of acquiring additional space/land from AMTZ can also bid, subject to such availability of space in the Zone for immediate possession. The bidder can choose to lease such additional space by availing either of the following options: i. Lease an RCC space in building



		<p>square feet in RCC structure or in a ready built manufacturing facility). The bidder can choose to lease such a space by availing either of the following options:</p> <p>i. Lease an RCC space in building with in the AMTZ premises at a rate of INR 25 per square feet per month for the required space plus provide a security deposit (refundable at the end of contract period) of INR 2,500 per square feet for the space, or</p> <p>ii. Lease such space @ INR 5000 per square feet for 33 years</p>	<p>with in the AMTZ premises at a rate of INR 25 per square feet per month for the required space plus provide a security deposit (refundable at the end of contract period) of INR 2,500 per square feet for the space, or</p> <p>ii. Lease such space @ INR 5000 per square feet for 33 years, or</p> <p>iii. Lease developed land @INR 400 per square feet, as per existing conditions for leasing of land (minimum 0.25 acre of land)</p>								
5	1.3 of Page 5	<table><tr><td>Last date for Bid Due Date and Time</td><td>July 1, 2019, 11.00 AM</td></tr><tr><td>Opening of Bids</td><td>July 1, 2019, 2 PM</td></tr></table>	Last date for Bid Due Date and Time	July 1, 2019, 11.00 AM	Opening of Bids	July 1, 2019, 2 PM	<table><tr><td>Last date for Bid Due Date and Time</td><td>July 5, 2019, 11.00 AM</td></tr><tr><td>Opening of Bids</td><td>July 5, 2019, 2 PM</td></tr></table>	Last date for Bid Due Date and Time	July 5, 2019, 11.00 AM	Opening of Bids	July 5, 2019, 2 PM
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6	ANNEXURE A: LETTER COMPRISING THE BID 20 of Page 23	I/We certify that we are a functional manufacturer in AMTZ premises and have adequate space of approximately 1500 sq feet to operate the facility.	I/We certify that we are a functional manufacturer in AMTZ premises and have adequate space available /willing to lease adequate space of approximately 1500 sq feet, to operate the facility.								
7	APPENDIX – II: FORMAT FOR FINANCIAL BID Notes (ii) of Page 30	The bidder should have existing manufacturing unit/RCC space already allotted by the Authority in the premises of AMTZ.	The bidder should have existing manufacturing unit, or willing to lease adequate space/land as per bid document requirements								
8	SCHEDULE II: OBLIGATIONS OF THE PRIVATE PARTNER AND AMTZ 2.1. of Page no 33	3. The selected bidder (concessionaire) is mandated to commence the operations within 3 months of the handing over of the facility by AMTZ.	The selected bidder (concessionaire) is mandated to commence the operations within 6 months of the handing over of the facility by AMTZ								

9	SCHEDULE II: OBLIGATIONS OF THE PRIVATE PARTNER AND AMTZ 2.1. of Page no 33	(additional clause)	The selected bidder (concessionaire) is mandated to have a Service Level Agreement (SLA) with Authority for priority on accepting/delivery of the orders to the manufacturers within AMTZ Campus at competitive price. The selected bidder will have the first right to refusal for all manufacturers having a manufacturing unit within the zone and priority should be given on first come first serve basis to job works received from units within the zone, as outlined in such an SLA.
10	SCHEDULE II: OBLIGATIONS OF THE PRIVATE PARTNER AND AMTZ 2.1. of Page no 33	(additional clause)	8. Selected Bidder to initiate work on the orders received from manufacturing units in the zone within a period of 6 days from the receipt of work order. Modality for tracking revenue generated shall be laid down by the Authority.
11	SCHEDULE III: PENALTY AND TERMINATION of Page no 34	1. Failure to initiate Operations of the facility within 3 months of handing over the facility, shall attract a penalty performance bank guarantee for every 30 calendar days of delay in initiation on operations.	1. Failure to initiate operations of the facility within 6 months, shall lead to invocation of performance bank guarantee for Rs 10.00 Lakh per 30 calendar days of delay in commencement of operations.

“Affiliate” shall mean, an entity that directly or indirectly through one or more intermediaries, controls the manufacturer (within the Andhra Pradesh Medtech Zone) or is controlled by the manufacturer (within the Andhra Pradesh Medtech Zone), in each case where the term “control” means possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of an entity, whether through ownership of voting securities, by contract interest or otherwise.

Note: Proof of Affiliation to be submitted along with the Bid documents.



(Authorized Signatory)